

## NWI FINANCE TEAM

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### **Issues to consider:**

- Finance can drive practice
- Medicaid is complex and when wraparound is categorized as a mental health service, it creates some model fidelity issues (medical model, beneficiary driven, coding, regulations, etc.)
- There are policy and budget implications to all program decisions so all other teams should make some fiscal recommendations, (i.e., workforce development, research, parent partner, etc)
- Lawsuit implications: the way they describe wraparound is as a group of services that is very prescriptive using primarily Medicaid dollars...it is very service driven versus need and family driven
- Finance should be a collaborative activity: don't put all your eggs in one funding basket (i.e. only Medicaid, only child welfare dollars, etc.)
- Build flexibility in so you can blend, braid funding
- Standards and accountability should be tied directly to funding
- Consider how you can de-categorized funding (think differently about funding)
- Expectations at the state level (contracting, evaluation, etc) should be more organized and consistent across funding sources
- People should consider the pro's and con's of the various funding sources

**Goal:** Define a marketable entity that's able to draw an array of flexible financial resources while maintaining the core principle or skill as the "great connector"

**Action Plan:**

Task	Person Responsible	By when
Identify and cultivate top leaders and allies to commit to influencing fiscal decision making on federal level		
Have a forum/survey to identify current funding sources that communities/states are using to fund wraparound		
Create a variety of ways to discuss finance issues/strategies (Teleconferences, TA calls, identify experts, gather information on cost effectiveness and benefits of wraparound)		
Share tips and tricks of creative funding -Have a tip of the day -Set NWI as your homepage		
Ensure all other groups make finance recommendations		
Develop marketing strategies that demonstrate how wraparound can be valuable in a wide variety of service environments (Are we the ink or the printer? We are the ink!)		

